

How Correspondent Lenders View Investor Relationships

Table of Contents

Introduction	
Executive Summary	
Principal Findings.....	
Demographics of Respondents.....	
Use of Investors vs Competitive Alternatives	
Use of Warehouse Lending	
Trial of New Investors	
Factors in Selecting Alt A/Jumbo Investors.....	
Comparison of Importance Factors.....	
Most Frequently Used Investors by Product Category.....	
Ratings of Prime Conforming Investors	
Satisfaction Rankings.....	
Specific Prime Conforming Investor Ratings	
Ratings of Alt A/Jumbo Investors	
Satisfaction Rankings.....	
Specific Alt A/Jumbo Investor Ratings.....	
Survey Instrument.....	
Industry View	